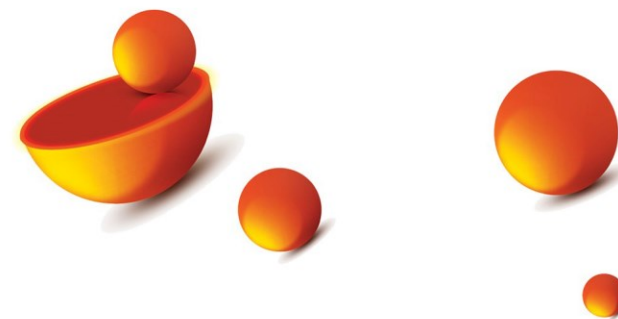


The logo for Intralot, featuring the word "intralot" in a white, lowercase, sans-serif font with a black underline, set against a circular background of financial charts and data.

ANNUAL GENERAL ASSEMBLY

August 30th, 2023



Group Figures 2022



Global Leader in The Gaming Industry



39 COUNTRIES &
JURISDICTIONS

€ 392.8 m.
Έσοδα το 2022

€ 122.9 m.
EBITDA το 2022

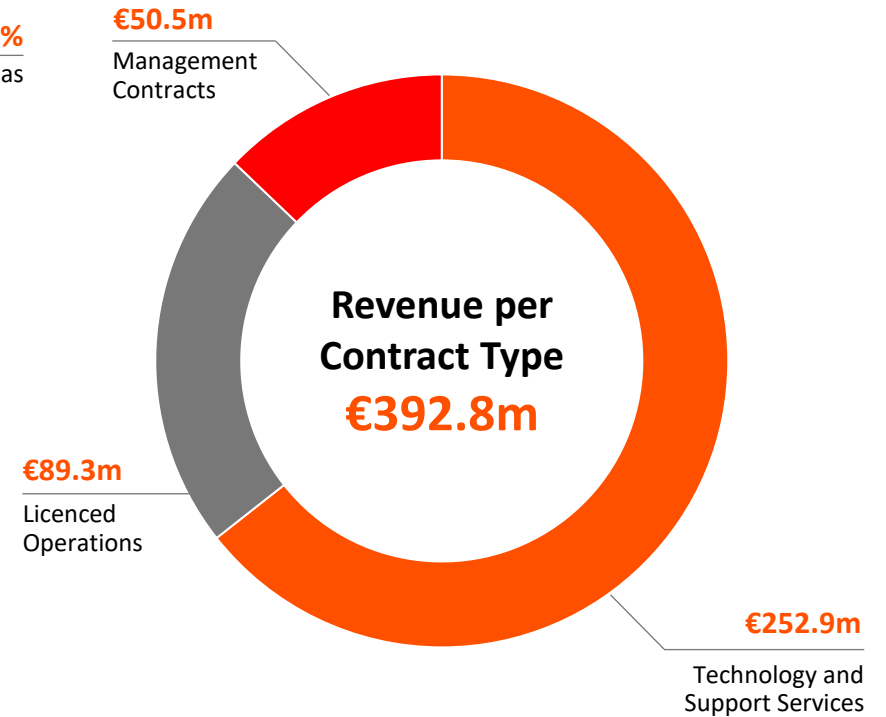
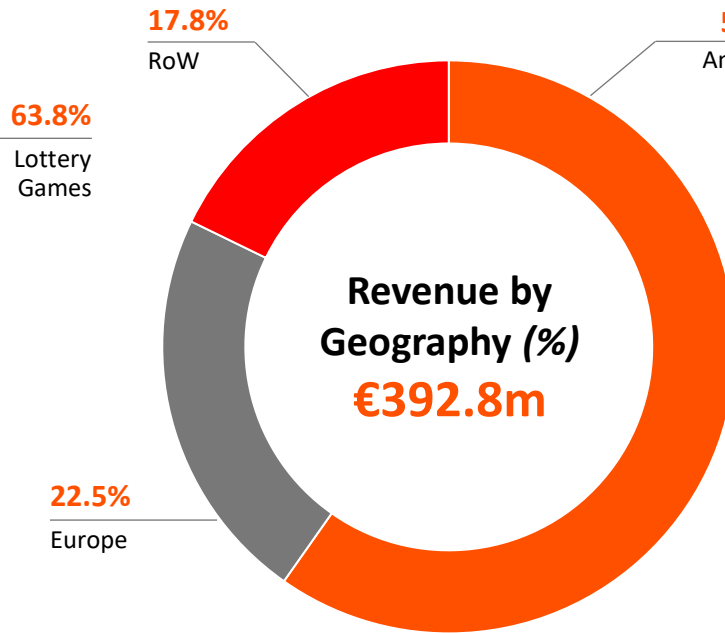
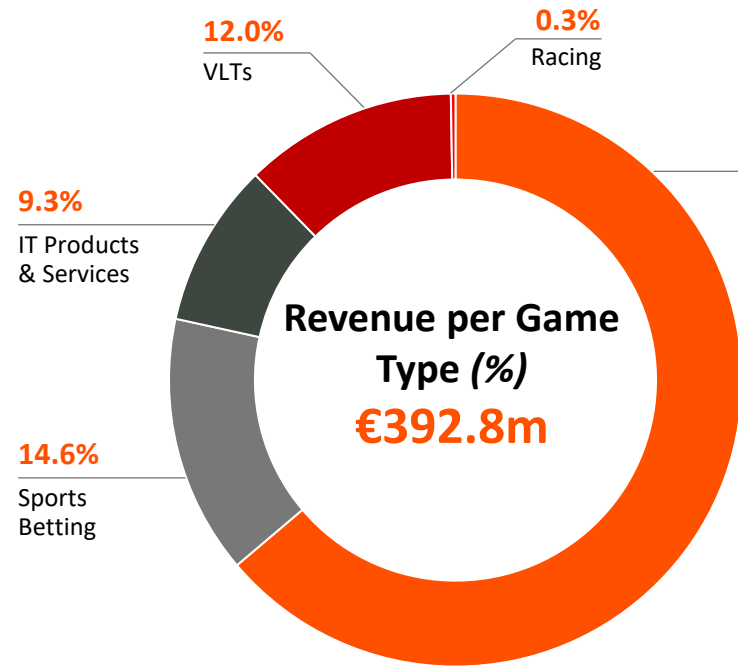
31.3 %
EBITDA margin

300 k
Terminals
Worldwide

1,707
Employees

52
Contracts

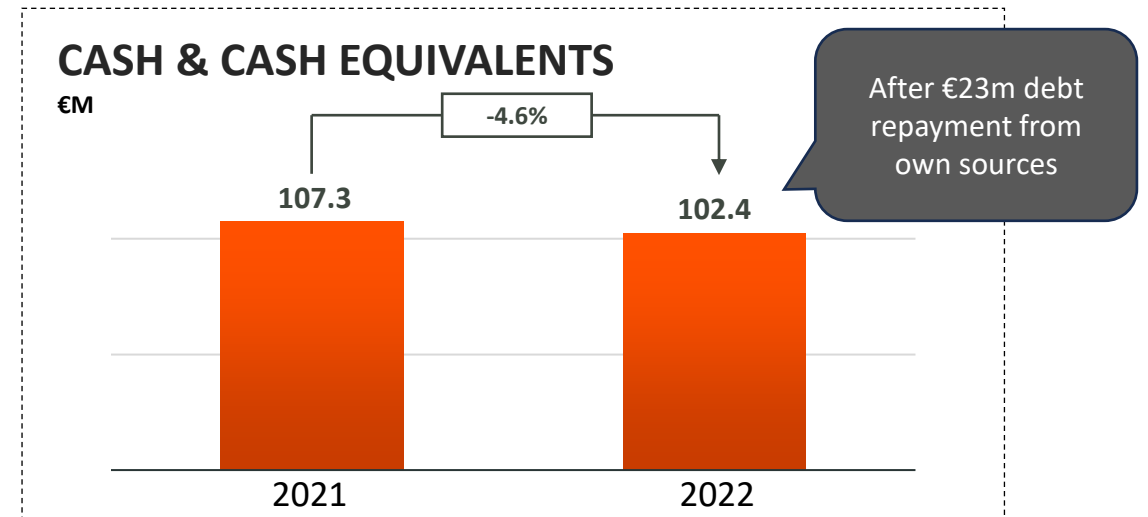
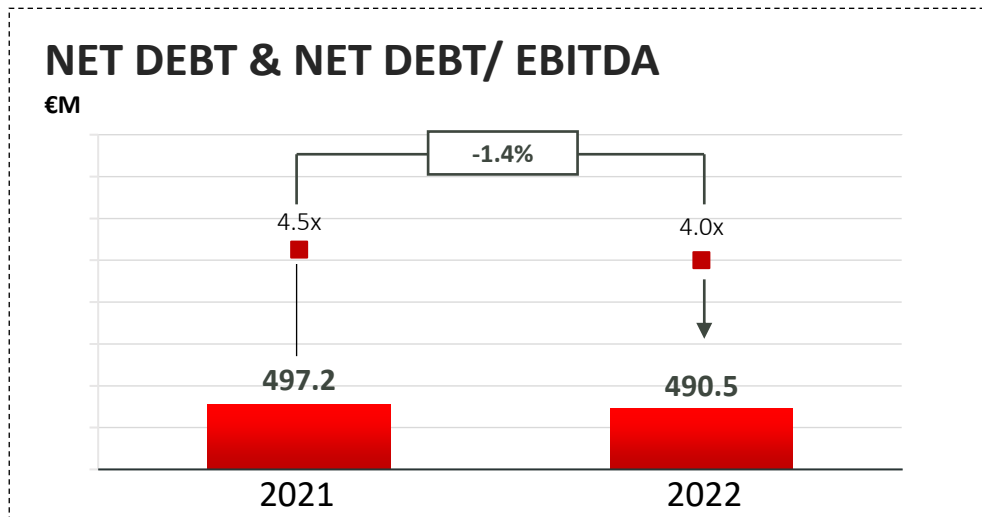
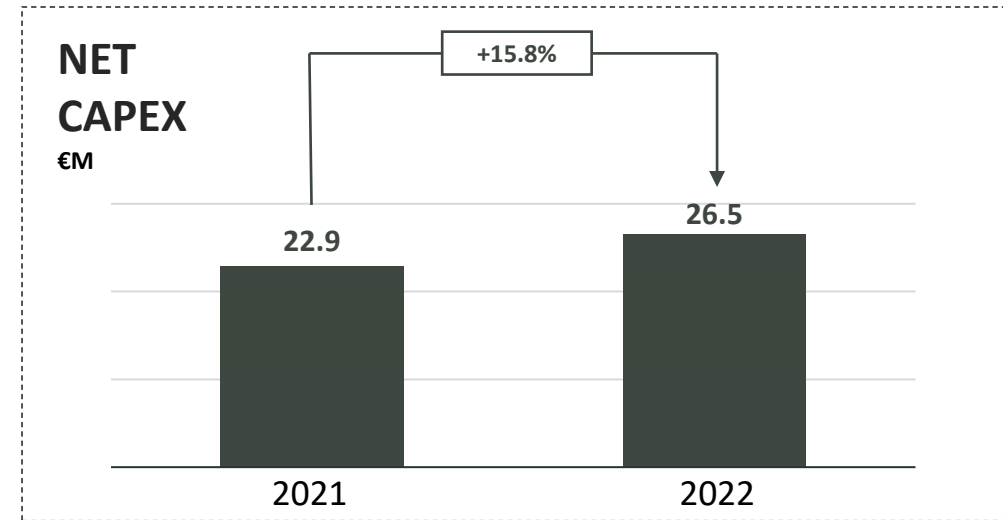
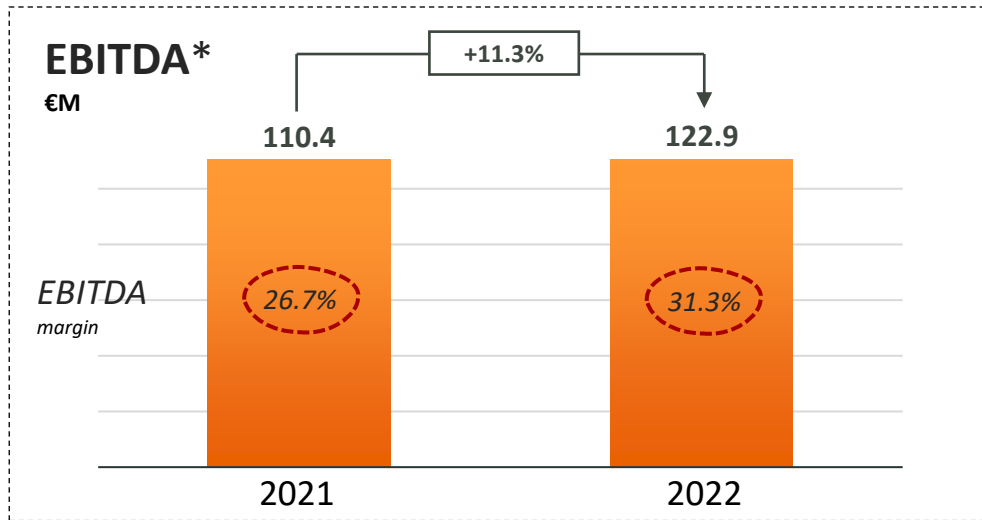
INTRALOT Revenue Mix 2022



+9.5% growth y-o-y from continuing operations

Revenue per Game Type	Revenue by Geography	Revenue per Contract Type
<ul style="list-style-type: none"> Lottery Games -1.0% Sports Betting -19.2% IT Products & Services -26.6% VLTs +25.0% Racing -53.4% 	<ul style="list-style-type: none"> Americas +9.1% Europe -36.0% RoW +14.3% 	<ul style="list-style-type: none"> Technology and support services +8.3% Licensed operations -32.9% Management contracts +6.5%

FY2022 Results

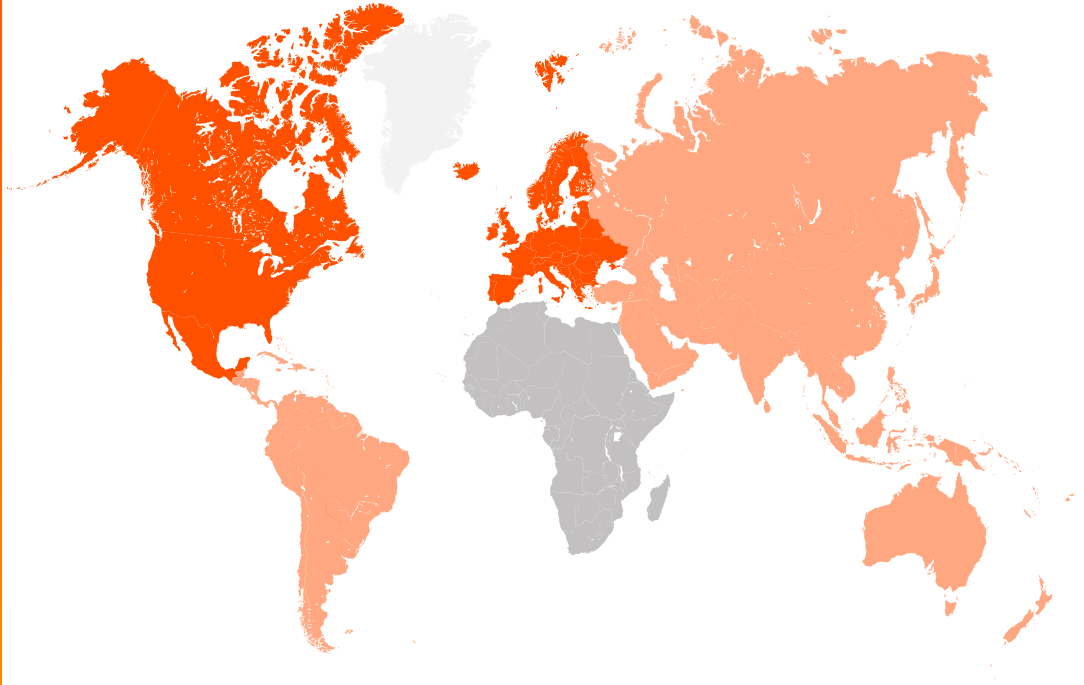


Business Developments

intralot



Business Developments



Significant y-o-y Growth

- › EBITDA +11.3%
- › US Revenue +6%
- › Online market in Turkey has been doubled in size

Contracts sign-off

- › Sports Betting in the Lotteries of Ohio and British Columbia (BCLC)

Contract Renewals/Extensions

- › Montana
- › Ohio
- › Wyoming
- › OPAP
- › Lottery West

Organizational Changes

- › Appointment of new CEO in US
- › Appointment of new CTO
- › Appointment of new CCO in US

Contract Renewal following bidding process

- › Taiwan

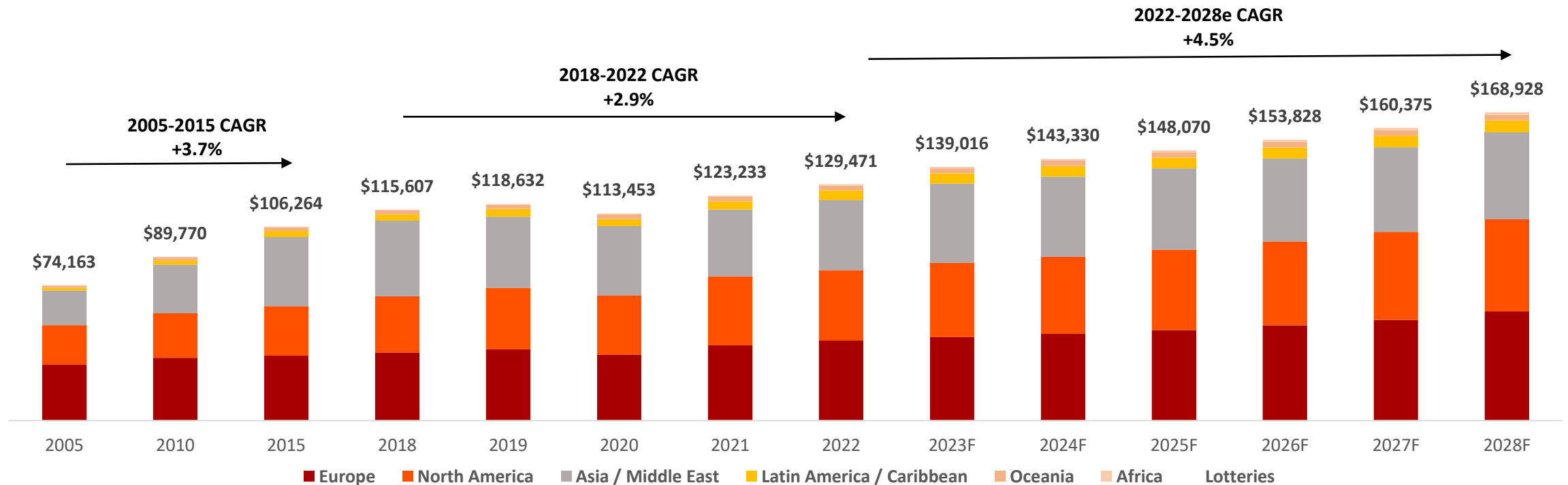
Industry Overview – Global Lottery



Global Lottery GGR by Region

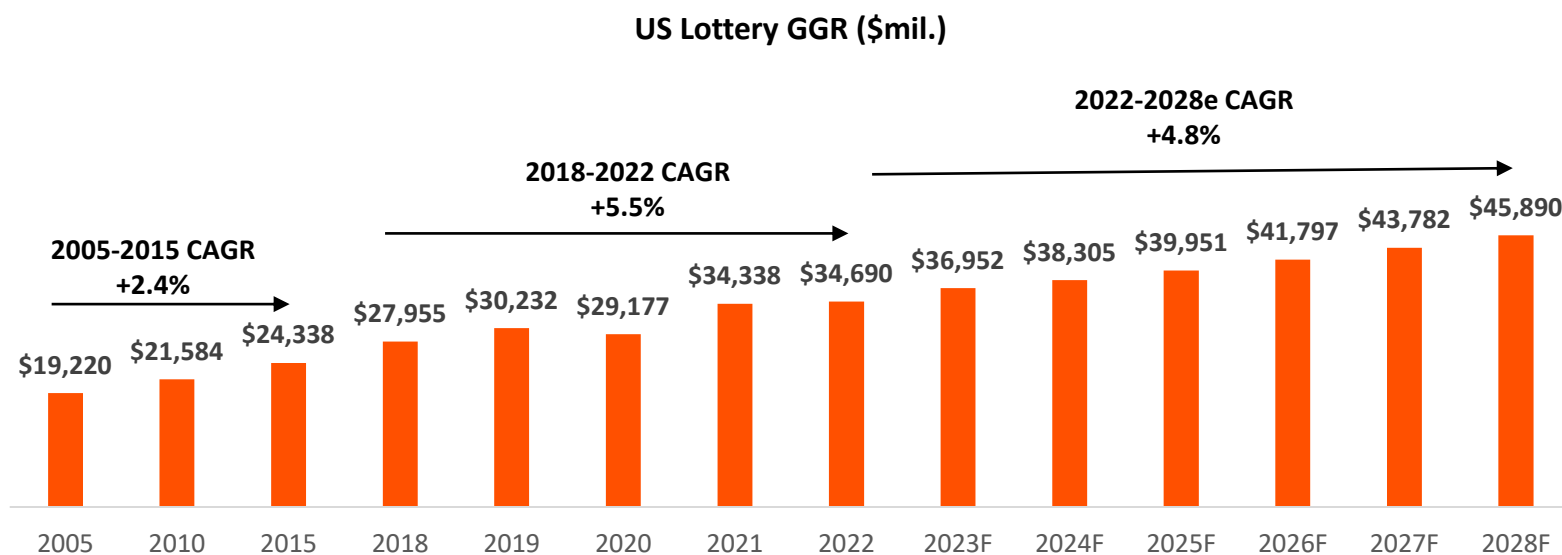
Total Global Lottery GGR is projected to grow by 4.5% by 2028 with Europe and North America being seen as the sources of growth over the next 5 years.

Global Lottery GGR (\$ mil.)



US Lottery GGR

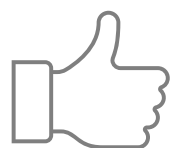
Total US Lottery GGR is projected to grow by 4.8% CAGR through 2028, with a respective +5.5% and +2.4% CAGR over the 2018-22 and 2005-15 periods having been recorded.



18

States expected to legalise iLottery by 2025

The US Lottery industry has experienced significant and consistent growth, evidenced by a robust 5.5% CAGR over the 2018-22 period, with future growth (4.8% CAGR) expected to be driven by iLottery and continuous innovation and technology advancement.



Lottery has been proven a very **resilient / defensive sector** versus all economic cycles.

Lottery continues to have a relatively **inelastic demand** profile during economic downturns and uncertain market conditions as it constitutes a low-cost form of entertainment that is widely popular and available for purchase at essential businesses.

Strategic Pillars of Growth



Leveraging its long-term relationships along with its proprietary technology, Intralot is well positioned to capitalize on the new growth opportunities that the market presents.

Traditional Lottery Contracts

Market expected to grow by a CAGR of 4.8% over the 2022-2028F period with significant small to medium size states (14 contracts) coming to maturity, presenting a bidding opportunity in the next 3 years.

iLottery

Significant digitization opportunity ahead, as only 11 states have an iLottery solution implemented, representing 7% of the total Lottery market (\$7bn out of \$100bn).

VLT Monitoring

Significant opportunity as the market is moving to regulation. Currently only 14 states are regulated and bidding processes have already started in new states (Wyoming, Pennsylvania).

Sports Betting

Very competitive market. Intralot focuses upon the states it already has Lottery contracts, leveraging existing infrastructure.

Technological Transformation

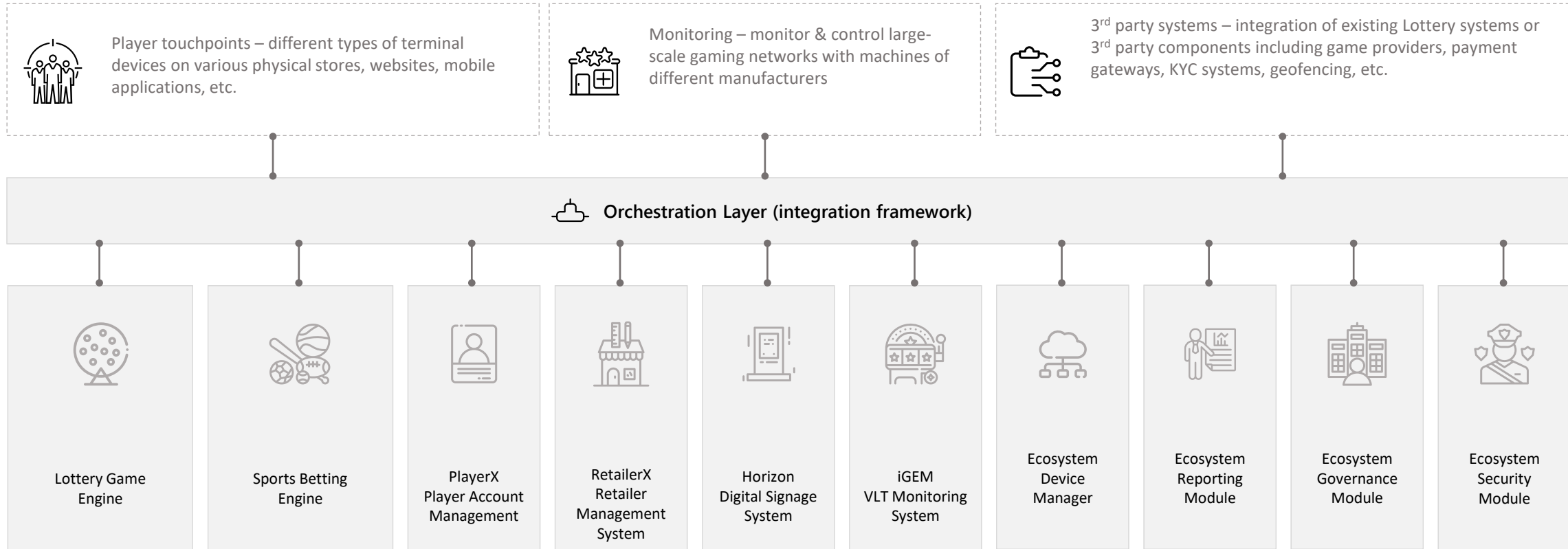
intralot



LotosX omni-Ecosystem: The next generation Lottery System



Unique Microservice Architecture offering stability, scalability, parametrization & fast 3rd party Integration



1. Unified player journey across all channels
2. Fast launch of new games across all channels
3. Reduced TCO (total cost of ownership) with both cloud and hybrid cloud deployments
4. Shared infrastructure across all verticals
5. Seamless & easier integration with a diverse range of 3rd party systems (including Lottery existing systems)

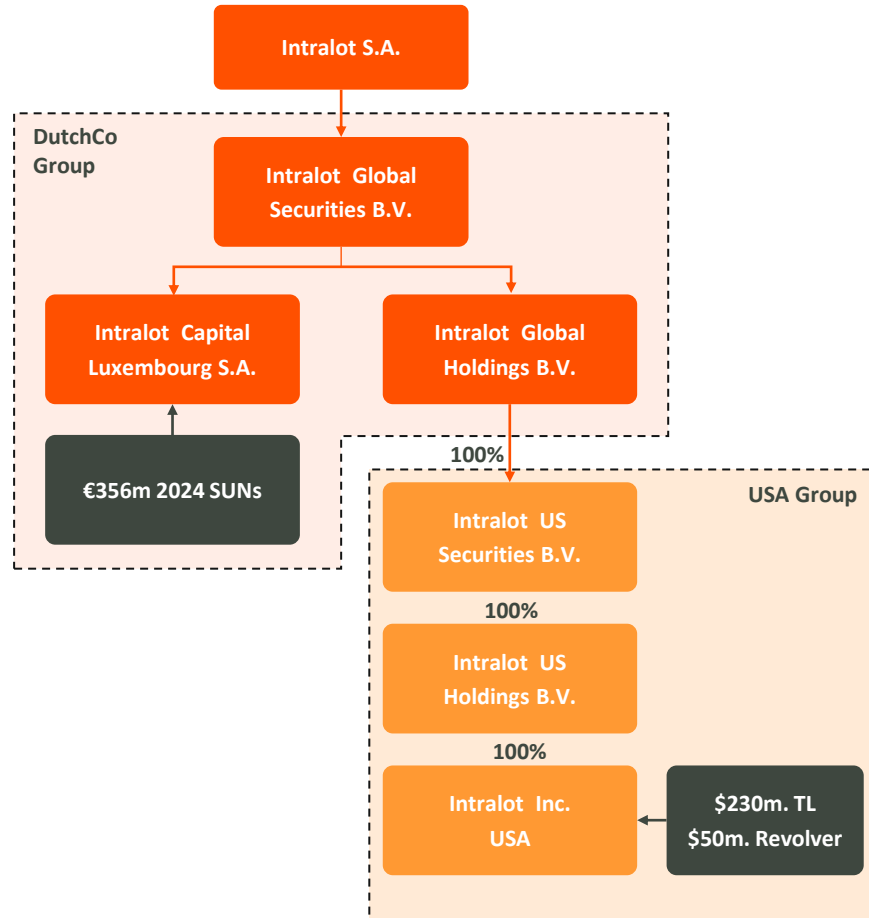
Corporate Capital Structure



Corporate Structure & SCI



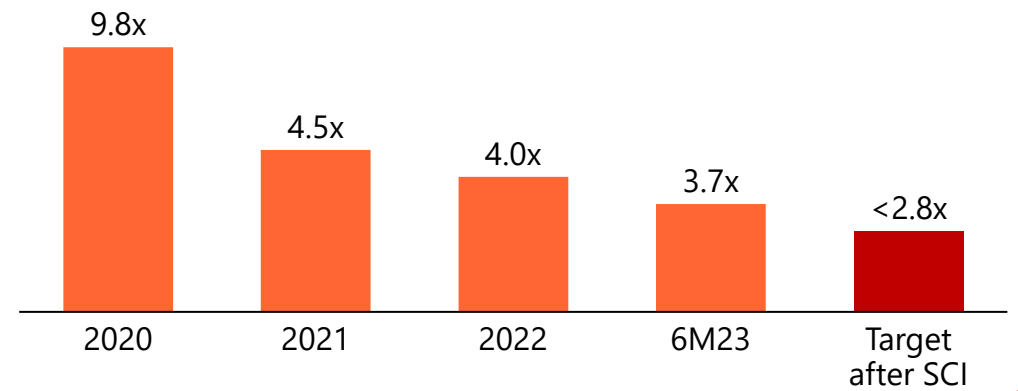
Structure of Intralot Group Companies



Share Capital Increase

- ✓ Growth Opportunities
- ✓ Exit Surveillance
- ✓ Refinancing of 2024 Notes

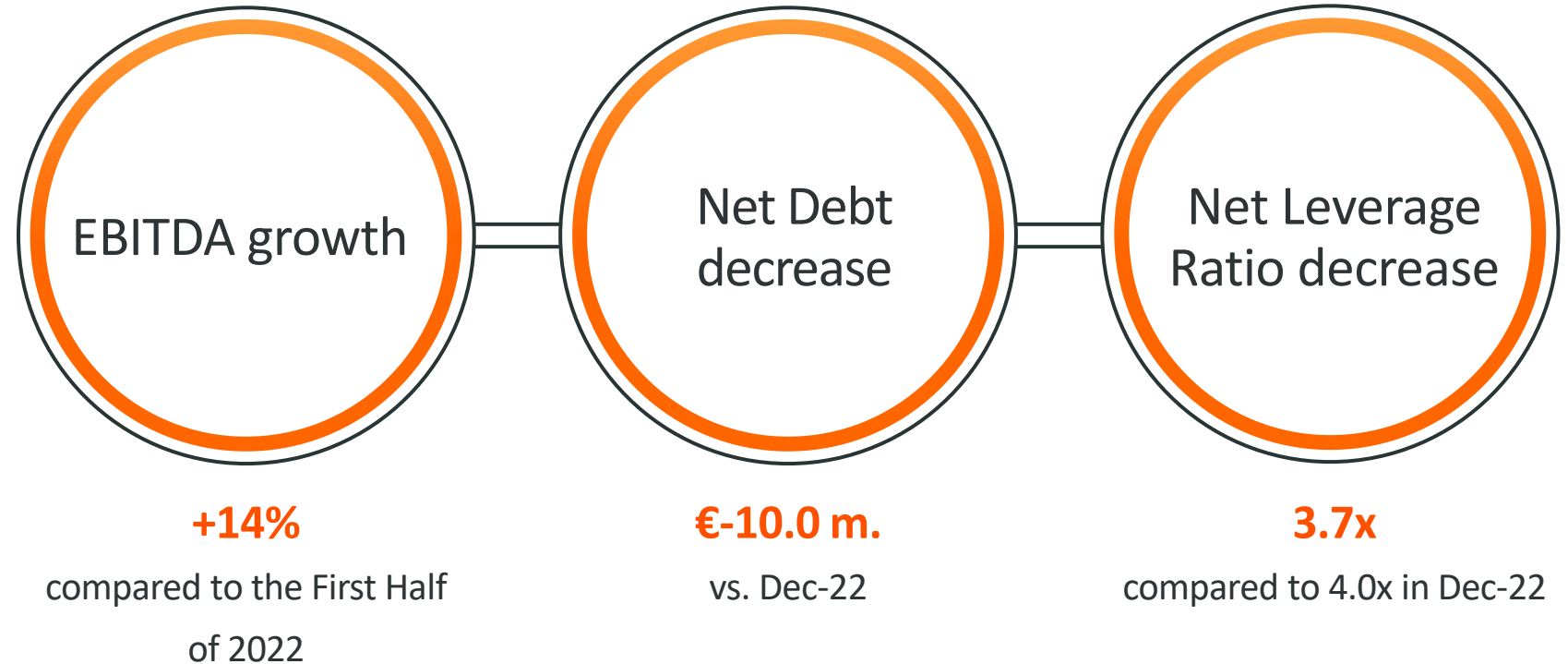
NET DEBT / LTM EBITDA



Financial Results

First Half 2023

Improved Group's
financial results



intralot

Driving

Lottery Digital Transformation

with flexible, reliable, secure solutions and systems.

